



Allied Tube & Conduit  
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January 6, 2012

To Our Valued Customers –

Hot roll steel increases over the past few months have held and more are expected while steel delivery from the mills continues to push out, thereby necessitating Allied to announce the following increases -

**Effective Friday, January 6, 2012**

***6-8% increase on all sprinkler pipe products***

***\$50 ton increase on all ERW products***

Prices will be honored on orders received no later than 5:00pm CT January 6, 2012 for shipment at mill convenience but no later than January 27. Further increases are anticipated and it is recommended escalation be included in all project estimates. Please contact your regional manager for pricing until new price sheets can be distributed next week.

Additionally, Allied Tube & Conduit is standardizing terms for pipe products and will be moving to Net 30 terms on all Sprinkler, ERW and Casing accounts beginning with orders received on or after 1/30/12.

Thank you for your business and continued support, we look forward to servicing your pipe needs.

Sincerely,

A handwritten signature in black ink that reads 'Patrick Wallis'.

Patrick Wallis  
National Sales Director  
Standard Pipe  
[pwallis@atkore.com](mailto:pwallis@atkore.com)



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