



**Allied Tube & Conduit  
Corporation**  
16100 S. Lathrop Ave.  
Harvey, IL 60426  
OFFICE / 708-225-2125  
FAX / 800-659-7730  
WEB / atkore.com

November 9, 2011

To Our Valued Customers –

Steel end markets other than construction have shown strength and producers have seen a compression in realized spreads that are proving to be unsustainable. Due to these market dynamics, Allied Tube & Conduit is experiencing an increased cost of input materials and is announcing the following price increase -

**Effective Friday, November 11, 2011**

***6-8% increase on all sprinkler pipe products***

New price sheets will be distributed next week and the increased price from Allied Tube & Conduit will reflect a 6-8% increase of current market prices. Pricing can be obtained from your Regional Manager prior to the new sheets being distributed. Prices will be honored for quantities deemed reasonable and shipment at mill convenience.

Thank you for your business and continued support, we look forward to servicing your sprinkler pipe needs.

Sincerely,

A handwritten signature in black ink that reads 'Patrick Wallis'.

Patrick Wallis  
National Sales Director  
Standard Pipe  
[pwallis@atkore.com](mailto:pwallis@atkore.com)