

**Subject:** April 4, 2011 Price Increase and Adjustment



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February 4, 2011

**Subject: April 4, 2011 Price Adjustment**

To our Valued Customers:

Due to escalating prices of raw materials **ERICO will increase list pricing on CADDY® products in the USA by an average of 6% effective April 4, 2011.** This increase will apply to all blanket, contract and net price agreements. For your convenience new list price sheets are available for download on the ERICO website ([www.erico.com](http://www.erico.com)).

Orders received before midnight **April 3, 2011** will be invoiced at the pre-price increase levels. We reserve the right to reduce requested order quantities based upon prior purchase history or product availability. Orders placed prior to the increase for shipments in the future will be reviewed for possible price escalation.

Due to the volatility of raw material costs and availability, we reserve the right to adjust price, quantity or shipping dates of your order. We will notify you of any adjustments prior to shipment. Should you have any questions, please contact your ERICO Manufacturers' Representative or your ERICO Regional Sales Manager.

Thank you for your continued support,

A handwritten signature in black ink, appearing to read "Frank Oerlemans", is written over a horizontal line.

Frank Oerlemans