



**Memorandum**

To Whom It May Concern:

Subject: Updated Controller Price Changes

On May 1<sup>st</sup>, 2010 Factory Mutual (FM) amended their mandated compliance date for products meeting the new standard. Underwriters Laboratory (UL) has agreed to match the FM dates.

FM has changed their requirement **from** products that must **SHIP after July 1<sup>st</sup> to orders RELEASED by August 1<sup>st</sup>, 2010, WITH A SHIP DATE NO LATER THAN AUGUST 31<sup>ST</sup>**. All orders released to Ferguson Fire with a shipment date no later August 31<sup>st</sup> will be released at current price levels and built to current controller design standard. **Any order released with a ship date of September 1<sup>st</sup> or later will be released a new price levels and built to the new UL/FM Standards.**

Please do not hesitate to contact your local Ferguson Fire representative for details....

Respectfully,

Brian Shay