



August 4, 2009

TO OUR VALUED CUSTOMERS:

PRICE ANNOUNCEMENT

Due to further increases on raw material costs, Northwest Pipe Company will increase prices on all fire sprinkler products effective with shipments August 5, 2009 by 5%.

Please contact your Northwest Pipe Company sales representative with any questions. Thank you for your support and business through these difficult economic conditions.

Sincerely,
Northwest Pipe Company

A handwritten signature in cursive script that reads 'Kip Bartlett'.

Kip Bartlett
General Manager of Sales