



February 11, 2010

TO OUR VALUED CUSTOMERS:

PRICE ANNOUNCEMENT

In response to continued escalating costs, Northwest Pipe Company is announcing a price increase of 10% on our Fire Sprinkler products. New prices are effective with shipments February 15, 2010. We believe there will be further increases in raw material, energy, and transportation costs throughout 2010.

Please contact your Northwest Pipe Company sales representative with any questions. As always, we thank you very much for your support.

Sincerely,
Northwest Pipe Company

A handwritten signature in cursive script that reads "Kip Bartlett".

Kip Bartlett
General Manager of Sales