



SPEARS® MANUFACTURING COMPANY.
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December 1, 2011

Dear Valued Customer:

Raw material prices for PVC and CPVC cements continue to increase. One of the main ingredients for solvent cements is THF. The price of THF is at its historical high due to increased global demand and extended supply disruptions.

Therefore, effective, January 1, 2012, Spears® Manufacturing Company will affect a price increase on all of our solvent cements of 6%.

The new Spears® cement price list will be available in PDF format on our website. To get the new list prices, go to www.spearsmfg.com after December 15, 2011. Or you can divide the current list prices by .94 to get the new list price.

Thank you for your continued support of Spears® products. Please contact me if you have any questions or comments.

Respectfully,

A handwritten signature in black ink that reads 'Mike Lyons' in a cursive style.

National Sales Manager