

August 24, 2011

To Our Valued Customers:

We are writing to inform you of a price increase on GRINNELL fire grooved products effective October 24, 2011. Prices on all orders will increase on average by 7%. New price books in PDF and Excel format will be available on our websites, www.tyco-fire.com and www.grinnell.com, by that date.

In addition to this price increase, we will also have two other changes to our pricing that will be effective on this date:

- To simplify quoting and ordering processes for our customers, we will be implementing a change to our list price and discount structure. Details on how your individual pricing will change will be provided by your sales representative in the coming weeks.
- To provide our customers with the highest quality, lowest cost fire grooved products possible, Tyco will re-classify our "Import" line as our "Global" product line. The "Domestic" product line will not change and should still be ordered to ensure you are receiving product manufactured and assembled in our USA facilities.

If you have any questions, please do not hesitate to contact your local Tyco sales representative. We appreciate your business and look forward to working with you in the future.

Sincerely,

Global Product Management, GRINNELL Grooved Products