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Kieran Young
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July 1, 2010

Subject: Malleable & Cast Iron Fitting Price Increase August 1, 2010

Our Most Valued Customers:

Please note that due to increasing health care, raw material costs, and rising energy costs, a 6% price increase for Ward Manufacturing fittings and cast products will be effective on August 1, 2010 (300810). This increase will replace price sheet 301109 dated January 4, 2010.

Price sheets will be available on our web page www.wardmfg.com as soon as possible.

Taking this opportunity, we want to thank you for your support. I, and more than 700 employees of Ward manufacturing, will continue to work hard to earn your business.

Sincerely,

Kieran Young
National Sales Manager Piping Products

**COMMUNICATION
ALERT**

As postage and material costs continue to escalate, please note:

All future information or communications about terms, conditions, or pricing changes will be communicated via email and web posting.

America works hard. We make your job easier. Simple as that.