



Wheatland Tube Divisional Headquarters  
700 South Dock St.  
Sharon, PA 16146  
800-257-8182

**MARK J. MAGNO**  
Vice President Standard Pipe, Sprinkler and Fence Sales

**December 7, 2011**

**Dear Valued Wheatland Tube Customer:**

Effective with new orders placed after 5pm ET December 7<sup>th</sup>, and all quotes that remain outstanding, Wheatland Tube will be increasing prices on the following product groups:

Product Line	Increase
Continuous Weld Pipe	5%
Sprinkler Pipe	5%
Fence Pipe, Tubing and Squares	5%
Grade B ERW Pipe	\$50/ton

Continued increases in hot roll steel necessitate this move. Orders in-house and shipped by midnight January 7<sup>th</sup> will be invoiced at current prices. New price sheets will be sent reflecting this increase as well as adjusting for any changes in freight.

In addition, effective with orders for Continuous Weld, ERW and A106 pipe as of 1/2/12, Wheatland Tube is revising its Standard Payment terms to 1%, 15 days, net 30. Fence Pipe, Tubing, Squares and Sprinkler Pipe terms remain at net 30 days.

Thank you for your continued support. Please contact your Customer Service Representative at 1-800-884-3596 or your local sales representative with questions.

Sincerely,

**Mark J. Magno**