



Wheatland Tube

JMC STEEL GROUP

Wheatland Tube Divisional Headquarters
700 South Dock St.
Sharon, PA 16146
800-884-3596

Bob Bussiere
General Manager Sprinkler Sales

February 17, 2011

Dear Valued Wheatland Tube Customer:

Effective immediately with new orders placed, Wheatland Tube will be increasing prices for the following product:

NPS	Product Line	Increase
1" - 8"	Black and Galvanized Fire Sprinkler Pipe	6 to 8%

Rapidly changing increases in our steel material input costs necessitate this adjustment. Future guidance indicators from steel mills suggest likely additional increases in the near future, likely within 30 days or less. In addition, any orders placed and accepted will be subject to "price in effect" at time of shipment if shipped after 3/3/2011. As a precaution, we continue to strongly recommend escalation and or price in effect language be included in any job's bidding for the near term period. New prices will be sent to you shortly. Please contact your local sales representative or Customer Service Representative located at our Sharon, PA office at 1-800-884-3596 with questions.

Thank you for your continued loyalty and support.

Sincerely,

